



## Consortium Value Report 2023

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### Savings At a Glance

#### Shared ILS

##### Average Library ILS Cost

Standalone Cost \$119,380  
LMxAC Membership \$35,600

**Savings \$83,780**

The standalone cost includes \$60,000 for staff to maintain the ILS and perform cataloging work. That cost is dramatically lower when shared as part of LMxAC's services.

#### Shared Collections

Total collection 2.8 mil items  
Unique titles 1.03 mil titles

##### Individual Collection Sizes

Smallest collection 12,211 items  
Largest collection 173,918 items  
Average collection 75,844 items

We have items in **43 non-English** languages, including 60,000 titles across our five largest collections: **Spanish, Chinese, Hindi, Korean, and Gujarati.**

Members share over **22,000 Advantage+** titles in OverDrive.

#### Circulation

2022 total circs 3,920,886

##### Individual Circs

Smallest circ 662  
Largest circ 531,715  
Average circ 83,423

Items borrowed from other LMxAC libraries 362,218

**Total value of items borrowed \$8.12 million**

#### About the Consortium

Incorporated in 1986, LMxAC currently supports **39 member libraries** across three counties in central New Jersey.

Our eight full-time and two part-time staff work to provide the services that save you money.

Libraries in our consortium can maintain reciprocal relationships with MURAL, RVF, Open Borrowing, and other organizations.

Consortium Size 39 member libraries  
LMxAC Staff 10 staff  
Incorporated October 1986

#### Activity



In 2022, LMxAC members added **140,000+ bibliographic records.**

We sent **65,000 SMS messages** for held and overdue items.



Patrons **checked out** an average of **10,700** items per day.

Our library catalogs served over **6.3 million pages.**



The LMxPress Plus app was used **282,921** times and added to **7,619** new devices.

# Benefits of Membership

## Additional Ways to Save

### LMxAC also reduces the costs of doing business and expands your options by:

- providing technical support for the ILS, public catalog, and other services
- offering on-going training
- creating MARC records as needed
- running committees, and hosting collaborative discussion lists
- coordinating group purchases & volume discounts
- creating custom reports

### Digital Content Licensing

LMxAC receives an additional 10% discount on OverDrive titles.

## What You Get

### Autonomy

LMxAC believes in library autonomy wherever possible, with reasonable requirements when cross-library functionality is involved.

### Community

Access a staff intranet with knowledge base, recorded webinars, online forms, and more.

Join active member library participation in system-wide committees and online discussions.

### Email Groups

Collaborate with email groups customized for your library's needs.

# Services

## Core Services

### Integrated Library System

Manage your collections and policies. Can be customized for your library. LMxAC provides ILS integration assistance and consultation with third party vendors.

### Cataloging

We create new MARC records for titles if suitable records are not available elsewhere.

### Digital Content Integration

Enable direct borrowing of digital content through the catalog.

### Reports & Analytics

Get statistics & reports to assess activity levels, customer service, and collection analysis.

## Optional Services

### Group Purchasing

Discounted subscriptions and purchase prices are available for multiple products and services.

### Patron Engagement

Send emails to your patrons, including automated campaigns. Engage with your communities.

### Technology Support

We provide SonicWall firewall and PC support for devices using or connected to the ILS.

### Shared Event Calendar

Promote your events, use advanced registration features; we'll share via social media, increasing exposure and driving up attendance.

### Library App Customization

Create a template for your library to highlight your logo, resources, and more.

### Staff Training

LMxAC provides in person and virtual training for your staff on a variety of topics.

### Contactless Checkout

Options include *Click & Collect* for patrons to request materials, as well as self-checkout.

### Public Computer Management

Automate computer management with SAM; we assist with installation, training, and support.

### Email Management

LMxAC creates and supports lmxac.org email accounts for your library.